

Minutes of Annual General Meeting of Calgary Ski Club November 22nd, 2018

Railway Orientation Centre, Heritage Park, Calgary

President Lynn Bowers opened the meeting at 6:30 pm. The meeting achieved quorum, with over 80 members present.

The Council members were introduced: Richard Graham - Vice President, Katie Shea – Secretary/Treasurer, Nicole Hudson – Member Liaison, Brendan Sawatsky – Member at Large -Legal, and John Walton – Member at Large.

Lynn welcomed all attending members and asked for the review and adoption of the November 23 2017 AGM Minutes as posted on the website. Erika Harrison **moved the minutes be adopted as presented** and **Ann Mooney seconded** that motion. All were in agreement so the motion was **passed**.

Lynn presented the changes to the by-laws as presented in the Agenda forwarded to all members.

5.1 **Proposed bylaw changes** Bylaw 1.6 currently recorded as:

Member

A member is a person who has paid a membership fee and accepted a waiver for membership in the Club.

To now read as:

A member is a person who has met the requirements of membership as outlined by council and accepted a waiver for membership in the Club.

Rationale: better allow Council discretion to set or amend membership guidelines.

Motion: to accept the change to the by-law as presented. Moved by Alasdair Fergusson, Seconded by John Walton. All in agreement save 1 abstention.

5.2 Bylaw 1.14 currently recorded as:

Expiry of CSC Points

Any member who does not renew their membership within 2 months of the expiry date on their rolling membership will forfeit any CSC points in their account on that date. CSC points may only be banked for two (2) years; any points not used within those two years will be removed from the members account after two (2) years plus two (2) months has passed.

To now read as:

The council may, from time to time, or on an ongoing basis, offer reward programs to encourage and/or reward members to volunteer or participate in various programs, events or fundraisers. Any such program that incurs future liability to the club shall be recorded as a liability on the books of the club and shall have an expiry date of not more than 2 years following the date they are earned.

Rational – does not tie council to one rewards program and allows programs to be amended to fit financial situation of club. Also ensures no long term financial commitment to a program.

Motion: to accept changes to this by-law as presented. Moved by Gerry Galambos, Seconded by John Walton.

Discussion: Jim Pullishy asked if there were any termination plans in the future and John Walton advised this change to the bylaws would allow for that without having to bring the issue to the general membership. He would like the wording to allow Council more flexibility in this regard.

Amended Bylaw:

The council may, from time to time, or on an ongoing basis, offer reward programs to encourage and/or reward members to volunteer or participate in various programs, events or fundraisers. Any such program that incurs future liability to the club shall be recorded as a liability on the books of the club and shall have an expiry date of not more than 2 years following the date they are earned.

Council shall have the authority to amend, withdraw or adjust this policy as deemed necessary

Passed as amended.

5.3 Bylaw 1.15 currently recorded as:

Membership Fees

Membership fees shall be a single fee level for each category of Adult \$50, Family \$65 and Senior \$25. Membership fees may be varied by Council as deemed necessary.

To now read as:

Membership fees and tiers are at the discretion of council.

Rationale: subsequent changes to the membership fees by Council will not require a bylaw change.

Motion: to accept changes to this by-law as presented: Moved by John Walton, Seconded by Paul Omlin. Passed with 3 abstentions.

Discussion: a member pointed out the current policy around membership discriminates against single parents. The Club definition of ‘family’ needs to be revisited.

Council Executive thanked the member for her concerns and advised the term ‘family’ will be looked at in depth at a future Council meeting.

5.4 Bylaw 1.7 currently recorded as:

Complimentary Member

A complimentary member is a member for such period of time, not more than one (1) membership year, as Council may from time to time designate, and shall enjoy such membership privileges as Council may grant save the following, unless designated by

Council for the specific purpose of co-opting onto Council to fill vacant Council roles for which no suitably qualified Member has volunteered:

- (i) Right to vote.
- (ii) Right to hold office.
- (iii) Right to propose candidates for office.
- (iv) Right to sit on committees.
- (v) Right to attend meetings
- (vi) Right of preferential consideration on applications for membership

To now read as:

A complimentary membership may be approved by Council for a period of up to one year and which may be renewed at Council's discretion. A complimentary member does not have the right to:

- (i) vote**
- (ii) hold office**
- (iii) propose candidates for office**
- (iv) sit on committees**
- (v) attending meetings**

unless there are unfilled roles on Council that no suitably qualified member has volunteered for. In this case, Council may offer a complimentary membership with full membership privileges in order to fill a vacant council role. Council may also invite complimentary members to select meetings at their discretion.

Rationale: most of the Club's coaches are required to be complimentary members to abide by AGLC's parameters for use of Casino funds to pay wages. The original bylaw excluded an important part of the club's programs from attending the annual meeting. The removal of (vi) regarding the preferential consideration for membership dates back to when there was a cap on the membership – and did not allow for a complimentary membership to be considered in advance of other applicants on the waiting list.

Motion: to accept the changes to this by-law as presented here: Moved by John Walton, Seconded by Jackie Galambos. Passed with 1 opposed.

5.5 Bylaw 1.8 currently recorded as:

Honorary Member

An honorary member is a person who in the opinion of Council, has, through individual service or cooperation, rendered extraordinary service to the Club or to the sport of skiing. A person shall be proposed for honorary membership in the Club upon two-thirds (2/3) majority resolution of Council, which must be ratified by two-thirds (2/3) majority vote at the AGM of the membership. An honorary member shall have all the rights and duties of a member save payment of membership fees. Honorary membership may be renewed by Council at the commencement of each membership year.

To now read as:

An honorary member is a person who in the opinion of Council, has, through individual service or cooperation, rendered extraordinary service to the Club or to the sport of skiing. A person shall be proposed for honorary membership in the Club upon two-thirds (2/3) majority resolution of Council, which must be ratified by two-thirds (2/3) majority vote at the AGM of the membership. An honorary member shall have all the rights and duties of a member save payment of membership fees. Honorary membership may be renewed annually by the Membership at the AGM – OR - Honorary memberships will be for life.

Rationale In recent years, this bylaw has not been adhered to consistently as there is no longer a 'commencement' of a membership year. There are two options to consider here – one is to renew these honorary memberships at the AGM every year – and to approve new ones as recommended by Council – or to make the honorary membership one for life.

First Motion: to make the Honorary memberships renewal at the AGM each year. Only 10 in favour of this option: Motion denied.

Second Motion: to make the Honorary membership for life. Passed with 1 opposed and 4 abstaining.

Bylaw 1.8 to now read as:

An honorary member is a person who in the opinion of Council, has, through individual service or cooperation, rendered extraordinary service to the Club or to the sport of skiing. A person shall be proposed for honorary membership in the Club upon two-thirds (2/3) majority resolution of Council, which must be ratified by two-thirds (2/3) majority vote at the AGM of the membership. An honorary member shall have all the rights and duties of a member save payment of membership fees. Honorary memberships will be for life.

Discussion: Janet Vivien asked if we had sufficient funds to allow us to provide free memberships to these honorary members each year.

Council advised, as most of these honorary members were seniors, the cost to the Club, based on the senior membership value of \$25 per year, was minimal.

Alasdair Fergusson pointed out that honorary membership for life was dependent on continued contribution, with an understanding that should there be a material issue with any honorary member, their position would be reviewed. All were in agreement with this assessment.

5.6 Bylaw 1.9 currently recorded as:

Application for Membership

Application shall include prospective member's full name, address and other relevant contact information. If the membership fee is paid and the waiver accepted, the

member shall be accepted for membership and the member shall be issued a membership card.

To now read as:

Application shall include prospective member's full name, address and other relevant information. If the membership requirements are met and the waiver accepted, the member shall be accepted for membership.

Rationale: The work 'contact' was removed from the bylaw, as members are required to provide all relevant information – not just contact information – for their membership to be valid. Council does not feel a membership card has much worth and is just an added expense

Motion: to accept the changes made to the by-law as presented. Moved by Kathy Walton, Seconded by Erika Harrison. Passed with 2 abstentions.

Discussion: Larry Tibbitts asked if the discounts that are registered on the back of the card were no longer applicable.

Council advised it was uncertain if these discounts still applied but felt it was too much administratively to follow up.

Suggestions were made from the floor to look at 'virtual' membership cards that could be emailed to members - and Council advised they would follow up this option.

Members were also advised they could request a membership card from the office if desired.

5.7 Bylaw 3.3 currently recorded as:

Annual General Meeting

The AGM shall be held in the fall of each year at a time and place as may be set by Council, which shall give at least fourteen (14) days' notice to the membership of such meeting. Copies of the official examination of the Club's financial records shall be made available to the membership at the AGM.

Motions from Members for consideration at the AGM must be submitted to the President no less than four (4) weeks prior to the AGM for inclusion on the agenda. All motions to be voted upon at the AGM, save those consequential to matters arising during the AGM, must be provided in writing to the membership not less than fourteen (14) days prior to the meeting.

If it is not possible to hold the AGM as originally scheduled for any reason, including lack of a quorum, the meeting shall be held as soon as possible following normal requirements of notice to members of the AGM.

To now read:

The AGM shall be held no later than the fall of each year at a time and place as may be set by Council, which shall give six (6) weeks' notice to the membership of such meeting. Copies of the official examination of the Club's financial records shall be made available to the membership at the AGM.

Motions from Members for consideration at the AGM must be submitted to the President no less than four (4) weeks prior to the AGM for inclusion on the agenda. All motions to be voted upon at the AGM, save those consequential to matters arising during the AGM, must be provided in writing to the membership not less than fourteen (14) days prior to the meeting.

Should there be bylaw changes, notice must be provided in writing to the membership not less than twenty-one (21) days prior to the meeting.

If it is not possible to hold the AGM as originally scheduled for any reason, including lack of a quorum, the meeting shall be held as soon as possible following normal requirements of notice to members of the AGM.

Rationale: the original time lines of 14 days' notice did not allow for the requirement for all motions from Members to be to the President 4 weeks prior to the AGM date. The inclusion of the notification timing difference if a bylaw was to be changed was added here to keep all required dates together.

Motion: to accept the changes made to this by-law as presented here. Moved by Kiyoko Miyanishi, seconded by Nicole Hudson. Passed with 2 abstentions

Director's reports were given by the respective activity leader. Text was provided by the individual Directors and is attached at the end of these minutes in the order they were presented.

Extended and Bused Day Trips were presented by Member Liaison Nicole Hudson with information on the 5 extended trips and 2 day trips planned for this season.

Cross-country and snowshoe day trips were presented by Member Bob Wilson and President Lynn Bowers, who advised there was a cross-country or snowshoe event planned for every weekend from December to March with lots of variety and destinations. Snowshoeing is looking for new trip leaders. There have been 3 members come forward to lead some of the easier trips.

Hiking, biking and adult ski lessons were presented by Bob Wilson and Joad Clement:

The jackrabbit cross-country ski lessons program was presented by Abraham George.

Snowmaking at Shaganappi and the Annual Loppet were presented by Noland Krush. Noland is new to both these activities and provided a fresh view of these important Club activities.

Marketing and Communications was presented by John Walton, who has been working with a marketing group called Reality Engine. They had originally offered several hours a month – at no cost – to help manage our social media and perhaps provide a new platform for our website. On further meetings with them, it

was determined their site model was a bit better than what we are currently using, but it didn't have the membership or payment modules that we need. Those options were offered, but at a price. Their original offer has been reduced to 1 year of free help in advising us how to best use our social media. Currently, our social media is sparsely scattered across Facebook, Twitter and Instagram. We need to get a handle on this as soon as possible. We also need to look at improvements that need to be done on the website.

Financial Review and Presentation of the 2018/19 Budget.

The members were provided copies of the **2017/18 financials** for review at the tables – Katie asked for questions regarding those statements. Magaly Pereira, who did the financial review for the Club on these financials, asked to have the building fund (legacy fund) explained to her. Alasdair gave a brief history as to the instigation of these funds. He advised they were to purchase a new club house once the lease had expired on their old one. He explained, in today's economy, and with the City's requirements for venues of these sorts, it would be unlikely the club could purchase a building outright. His suggestion was to subsidize the City to upgrade the Shaganappi Golf Course Club house in return for access to the facility in the winter months.

Katie advised the Council was in discussion about possibly changing these 'building funds' to an endowment fund.

A member from the floor wanted the expenses for snowmaking and tracksetting clarified. And Erika Harrison pointed out there didn't appear to be much spent on snowmaking last year. Katie explained the snowmaking had a designated fund that could only be used for snowmaking expenses, while the tracksetting expenses came out of the casino funds. Last year, there were several major purchases of tracksetting equipment that will also be used for the snowmaking project this year.

Jocelyn McMinn asked if we charge to use the trails set at Shaganappi. Council advised there was no charge to the public – it was free to all.

Larry Tibbitts pointed out the free access to the trails at Shaganappi plus all the volunteer work done setting track and for the Lake Louise Loppet enabled us to be eligible to work at casinos that are strictly for not for profit organizations.

Katie presented the budget for the upcoming year – answering general questions from the floor.

She then asked for the motion regarding the Financial Report and the Budget, as presented.

Motion: that the Financial Report for 2017-18, and the proposed budget for 2018-19 be accepted as presented. Moved by Nicole Hudson, Seconded by Jocelyn McMinn. Passed with one opposed and 2 abstaining.

Lynn presented the results of the 2018 Calgary New and Used Ski Sale and the Casino - and his reports are attached.

He asked Marsha Staples, our Casino Coordinator and the new Volunteer Coordinator for the Ski Sale, for any additional comments. Marsha thanked all who had volunteered at these two events in this past year, citing the importance of volunteers to ensure we receive the funds that make our club a success.

Motions Proposed by Members

There were no motions proposed by members from the floor.

President's Year End report and comments:

If my calculations are correct, today's AGM is the 82nd for this Club. That's a long history of members meeting to consider past accomplishments, present concerns & future goals. And there has been some impressive history, lofty goals & worthwhile accomplishment over that long period. We're here tonight, of course, to make more history.

We continue to serve our community & to take pride in how well we can serve. Examples of our community service include the annual Ski Sale which, with our partners' help, has become so slick that Member-at-Large John Walton has expressed concern that we may hurt our public image as purveyors of ski equipment deals – it's possible to become too slick & then untrustworthy. Our Office Administrator notes her role became that of the vaunted Maytag repairman with very limited calls & emails seeking Sale info.

Another example of our community service is the tracksetting on Shaganappi Point golf course. Snowmaking there has been a long time coming – Alasdair Fergusson was quite a young man when it started – but it seems we're going to be making snow there this winter. Hopefully Shaganappi will be the go-to place for our jackrabbits learning Nordic skiing & for adult lessons when once again we'll have an ATCO trailer hooked up as a warming hut.

We take pride also in serving our members well. It has to be clear to most members now that we use Ski Sale profits to benefit members with meaningful discounts & freebies. We encourage & support leadership with informal coaching, our CSC Points. Council has become very inclusive, so much so that we create new titles, adapt & invent roles to spread the appreciation of benefitting members as widely as possible. Thus we have 2 new people asking to be part of Council. 2 new snowshoe trip leaders, new DH leaders & new help with Shaganappi have stepped forward. Note that several of the new leaders not only manifest new vitality in leadership which will obviously promote longer term Club sustainability but also give familiar leaders the novelty of the opportunity to retire into more generative roles.

Related to the theme of new leadership is the acquiring of a paid Head Coach. That's the culmination of years of building a parent community to support training programs. Many thanks to Abraham George for his leadership & patience with the latter task. There's now a team to support Calgary families in being active together. Perhaps they too, parents & children, will become a future part of CSC leadership.

The opportunity to lead can feel like a special privilege. I have been blessed that way for 7 years now. Didn't ask to be President: I was asked. I thought it would be an opportunity to demonstrate that an amateur who cares about the Club can lead & lead as he or she sees fit. After all these years I still think that's true. I have had caring & careful Councils & office administrators to work with, & I thank them for their patience as we worked together for the good of the Club & our community.

Elections for November 2018 to November 2019 Council

As all positions on Council become vacant at the AGM, nominations were submitted for all the positions. President Lynn stepped down from the chair and took up the position of Past President for the 2018/19 year.

There was only one nomination for President – John Walton - our new President

Two nominations were received for Vice President – Richard Graham, who served previously, and Gerry Galambos, seeking a position on the Council. At this juncture, John Walton state “Our bylaws currently allow for a president, a VP, a past president, and secretary/treasurer as the directors. Given the lack of nominations for council and to strengthen our succession planning,

I move that:

Motion: Notwithstanding the bylaws, that we accept the nominations as proposed, and have 2 vice president positions for the next term. This motion was seconded from the floor. All were in favour

So, for 2018/19, there will be two Vice Presidents – Richard Graham and Gerry Galambos.

Katie will return as the Secretary/ Treasurer; Nicole Hudson and Brendan Sawatsky will return as Directors at Large and three more Directors at Large – Jocelyn McMinn, Lori Davidson and Kathy Walton will join the team for the upcoming year.

Election of Official Examiners for 2018-19 accounts.

Unfortunately, no new Official Examiners for the 2018-19 accounts were determined at this meeting. Council will pursue this requirement.

Post-Election Presidential Comments

Thanks, for the nomination, I think. Are you sure no one else wants this job. 15 seconds. Sandra told if I was elected I had to give a Presidential report. And tonight told me I had to write it down so she wouldn't have to try to record it. Hope she can read it.

How long have I been president now?? So far, as president, I can confidently say I have achieved as much or more than my presidential counterpart in the country south of us. I guess that bar isn't too high.

So first, a few anecdotes about our outgoing President, Lynn

Lynn is famous among the snowshoe crowd for his mid-week exploratory trips to find new routes. He reminds me of Christopher Robin in Winnie the Poo – let's go exploring in the 100 acre woods. Except his 100 acre woods is more like a million acres. He got lost a few times – good thing it is easy to back track on a snowshoe trail. Just remember to bring your headlamp. So far he hasn't needed an overnight bag.

Lynn also started a monthly President's Night Out. He started with a restaurant beginning with the letter A and worked his way through the alphabet. I don't think he realized how hard it was to fine dining establishments starting with the letters X, Y and Z. So, he now follows local restaurant critics for ideas.

I should remind him of an old saying -- Never eat in a restaurant that has a **bowling trophy** on the cash register.

One of the things Lynn does every year is set goals around his activities. SO I challenge you, as we go into the new season, to set a goal – days skied or kilometers or ski a trail or hill you haven't been to before.

In the words of Warren Miller, "If you don't do it this year, you will be another year older when you do"

Anyway, Thank You Lynn for your service as President.

I also want to acknowledge we have over 30 new members out tonight. As you just found out, AGMs are boring affairs - things like financial reports, Bylaw changes, and trip reports about people you don't know. Oh worst of all - boring acceptance speeches.

By show of hands, how many new members are downhill enthusiasts? And Cross country - often referred to as Misery sticks by the down hillers.

Welcome to the club. I hope your next event is more promising.

For the benefit of the new members, could the following people stand up?

Nicole, Brendan, Richard, Katie – these are the returning members of council

Jocelyn, Gerry, Kathy – new faces on council. Looking forward to working with all of you.

Now, Abraham and Margot. These two are presently co-ordinating our Jack Rabbit Program.

Alasdair - Tracksetting and hopefully snowmaking at Shaganappi golf course

Marsha, Volunteer co-ordinator – if you see her coming, better hide.

Sandra – administrator.

There are also a number of trip leaders and Jack Rabbit coaches here as well that I would like to acknowledge the contribution they make. It would take too long to single everyone out

Ok so what do I hope to accomplish. Well lots of things I guess. But

First and foremost we are a ski club so most important is to do **more skiing**, arrange more trips, MORE FUN.

One of our bylaws states "that council shall manage the affairs and activities of the Club in a diligent manner and in accordance, so much as possible, with the general wishes of the membership."

So it is more important what you think. There are some questionnaires on table in the envelope marked do not open – I know you thought it was some kind of prize - sorry to disappoint. Pens.

I am soliciting your opinion. It is anonymous. Just to be up front, this is my questionnaire – it did not come from council. Some of the questions are deliberately provocative. Please don't be offended if it concerns an activity you are involved in. Don't be shy to write in some comments. Even if you are new.

In closing, I want to tell you about a volunteer event planned for the spring. It is going to be Huge, Huge I tell you. It will be the best, you won't find any better, HUGE!!!

As you are aware, much of hiking in the summer was interrupted by smoke from forest fires in BC. So the plan is to do a bus trip to BC to rake the forest so that won't happen again..

For those of you who don't know the reference – Google president Trump and raking the Finnish forests.

Thank you and have an awesome ski season.

Any Other Business

As there was no other business, the meeting was adjourned at 9:00 pm

Please see Director's reports following these minutes:

Extended Trips:

New Year's Eve in Kimberley departing Shaganappi Parking Lot on December 30th 2018 and returning January 1st 2019. Staying at the Kimberley Inn with Marsha Staples as trip lead. \$350/person

Nipika Lodge Cross-country carpooling on January 18th to January 20th with Gerry Galambos as trip lead. Full.

Revelstoke departing Shaganappi Parking Lot on January 25th and returning January 27th 2019. Staying at the Stokes Inn with Pat & Jurgen Kaminsky, Sandy Squire and Ted Tarrant as trip leads.

Fernie departing Shaganappi Parking Lot on February 8th and returning February 10th 2019. Staying at Park Place Lodge with Maryann Fitzpatrick and Gerry Galambos as trips leads

Elk Lakes carpooling on February 23rd returning February 24th - with Erica Harrison as trip lead.

Skoki Lodge carpooling on March 8th returning March 10th - with Jim Pullishy as trip lead.

Whitefish departing Shaganappi Parking Lot on March 15th and returning March 17th 2019. Staying at Pine Inn with Nicole Hudson and Jocelyn McMinn at trip leads.

Day Trips:

Kicking Horse January 12th 2019 departing from Shaganappi Parking Lot at 6:00 am and returning from the hill at 4:30 pm. Trip Lead Joe Mendoza

Castle Mountain February 23rd 2019 departing from Shaganappi Parking Lot at 6:00 am and returning from the hill at 4:30 pm, Trip Lead Aaron Kaminsky.

Lake Louise March 2nd 2019 departing Edworthy Park north parking lot at 7:15 am and returning from the hill at 4:30 pm. This is a joint downhill / cross-country opportunity. Trip leads YeeWen Sat and Gerry Galambos.

Calgary Ski Club

Summer 2018

Hiking Report

It is the opinion of this reporter that we had a very good summer for hiking, although later in August we had to face the challenge of forest fire smoke, which caused at least one person to skip several hikes, and one hike was cancelled completely due to those conditions.

- At total of 27 hikes occurred.
- Season started April 21, ended September 30
- Total participants were 119 members, and 14 guests
- Average attendance was 4.9 persons per hike.
- Greatest attendance occurred during July and August
- The most popular hikes were Nihahi Ridge (11), Citadel Pass (10), and Rawson Lake (9)
- Geographic distribution was approximately
 - Kananaskis Country (16)
 - Bow Valley area (5)
 - Banff Park (4)
 - Miscellaneous (2)
- Most popular early season hike was Glenbow Ranch.
- Most popular late season hikes were Ribbon Creek, and C-Level Cirque
- Cancellations:
 - Lack of interest: 1
 - Smoke: 1
 - Snow: 1
 - Miscellaneous: 1

Huge thanks to the following tour leaders and coordinators:

Name	Hikes Coordinated/Led
Lori Davidson	9
Paul Omlin	6
Jim Pullishy	5
Lynn Bowers	4
Poul Overgaard	3
John Robinson	3
Bob Wilson	3

Greatest attendee was Lori Davidson, at 15 hikes! Great show!

Next season possibilities:

Several of us have been scouting exciting new possibilities for next season, such as Pasque Mountain.

Looking forward eagerly to next season!

Bob Wilson

(Thanks to Lori Davidson for compiling these statistics)

CSC Adult Cross-Country Ski Lesson Programs Report

for the on November 22, 2018 CSC AGM
by Joad Clement

Program Coordination

Joad acted as the adult lesson ski program coordinator starting in November 2017. Joad received advice and support from Abraham, and administrative support from Sandra. Margot, Kimball and Joad were the adult ski coaches during the season 2017-2018.

Adult Lessons

- Seven ski programs ranging from two to four lessons were offered from January to March, including the classic and staking technique.
- 36 ski students registered to the programs. Another 9 ski students were Jackrabbits parents.
- Three levels were offered: novice, beginner, intermediate.
- Students paid \$30 per 1.5-hour group lesson, or \$25 per lesson if they took advantage of the early bird pricing.
- Two lessons had to be cancelled due to too cold weather.
- Deciding on the lessons location at the last minutes create challenges for informing. participants. It is always a challenge to reschedule a cancelled lesson due to interference with lessons of other programs.

Survey

- A survey was conducted to assess ski student satisfaction. The satisfaction survey was conducted by Abraham at the end of the ski season.
- The survey received answers from 15 participants.

Key survey answers:	1. poor	2. below average	3. average	4. above average	5. excellent
Programs Met Expectations of Participants	0%	13%	13%	27%	47%
Value of Programs	0%	0%	13%	27%	60%

Comments from participants

- "I really enjoyed the lessons and do hope to participate in more lessons and/or join the club for next year." -Kate
- "Thank you to Calgary Ski Club coaches for such wonderful instruction this winter. I am amazed by how much better my skiing is after just 5 lessons. I have so much more confidence and definitely notice an improvement in my technique." -Rachel
- "The instructors were great! Very patient."
- "I was new to Cross Country and I loved it."
- Two respondents suggested they would prefer longer lessons (i.e. 2-hour lessons, or 4-5-h lesson with a ski tour).
- While it is communicated clearly that ski lessons may not take place in the city if skiing conditions are not favorable. However, some participants were disappointed that they had to drive out of town for some lessons.

Considerations for Next Season

- Managing program registrations is time-consuming: it is suggested to offer a lower number of programs, but of longer duration (e.g. 4 to 6 lessons).

- Allowing drop-in students to join the programs based on availability should be considered.

CSC AGM report:

2017-2018 Ski Season TS&G activities for Shaganappi and the Lake Louise Loppet

Intro:

Hi Everyone,

First as a brief introduction, I'm Noland Krush. I'm an ex competitive Cross Country skier, and a very new member of the club, having first joined the CSC this past year. Our family joined in order to have my 3 kids and my wife take part in the Jackrabbit Ski lessons, and adult coaching the club provides. Over the past year I had the pleasure of volunteering with TS&G operations at Shaganappi, and in support of CSC preparation for the Lake Louise Loppet.

General Safety:

First as TS&G activities are conducted outdoors by amateur volunteers, in the winter, using power equipment and machinery and frequently done in the dark, I'm happy to report that 2017-2018 was a successful year for CSC TS&G Safety. All operations were conducted safely, with no known direct TS&G related volunteer personnel injuries, and no significant damage done to any CSC TS&G property and equipment nor to the property and equipment supplied by the volunteers, and no damage was done to the facilities where CSC TS&G operations were conducted.

I think this is important to mention considering TS&G volunteers drove their personal vehicles literally 1000's of kilometers on winter roads through the snow belt of Alberta in support of TS&G activities. And drove 800lb, 30ish year old and often cantankerous snowmobiles 100's of kilometers over challenging terrain, and in sometimes very deep snow, without any significant incidents. *(For these accomplishments alone Alasdair and his leadership of TS&G activities deserves an award, or at very least, I think, a round of applause.)*

Key areas of activity:

The 2 main focuses for CSC TS&G are 1) day to day operations of Shaganappi golf course for Cross Country skiing in Calgary, and 2) Lake Louise Loppet preparation and execution.

Lake Louise Loppet Report:

Starting with the flagship event – Lake Louise Loppet was again a great success thanks to the organization and operational effort put in by CSC Volunteers, led by Helen and Alasdair. I don't have all the statistics Alasdair is able to provide, but I can tell you the 2017 – 2018 ski season brought almost 300 Inches of total snowfall to the Lake Louise area. This contributed to excellent snow base conditions on the Cross Country Ski trails, and provided some moments of enlightenment to this NEW TS&G volunteer. Most notably, it proved to me how capable those ancient snowmobiles are at the task of packing snow in deep conditions. I am not yet ready to accept that they are the ONLY suitable tool for the job, but I will concede that despite their age, size and weight they ultimately performed very well for the primary task at hand which is to pack snow for cross country skiing trails. I'll admit I was amazed as I watched Alasdair almost effortlessly trucking UPHILL pushing snow that was up to his snowmobile's windshield. And further – SHOCKED – when I stepped

off the snowmobile to take a photo of the conditions, and found myself struggling to move around, in snow that was up almost to my chest.

The Loppet is an important, and much anticipated event for the Lake Louise community each year. While I was skiing the area's trails we had just surveyed on snowmobile, I had the opportunity to speak with a number of local residents, one of whom happened to work for the park. All of them were happy to hear the loppet was once again taking place, and all of them expressed appreciation for the work done by CSC and its volunteers in order to prepare for it. The Park staff member spoke of the CSC, and all of our volunteers in very positive light, knowing full well how much care is taken by Alasdair and his volunteers to ensure Park Policies are followed and that the park is kept safe during our TS&G Activities. CSC TS&G's good reputation makes us a welcome guest in the park, and ensures very high levels of co-operation from Park staff administration and operations, all of which are critical to our ability to host a successful loppet each year.

Total registrations this year were above the historical average, with 286 registered participants. Particularly encouraging, at least to me, is to see a continuation of the trend of increasing registration numbers in the 1&2km events. There were 91 participants in the 1&2K's this year – tied for the 2nd highest number ever registered in these events (most was 98 registered in 2016). This suggests to me, we have a good sized and hopefully growing group of up and coming young and new skiers coming out to participate, and supporting Cross Country Skiing activities in Alberta.

Shaganappi Report:

Shifting our focus over to Shaganappi now.

2017-2018 was mostly successful at Shaganappi, but there may be some room for improvement this season.

The past season's regular and high volume snowfall in Calgary made for excellent TS&G trail maintenance conditions at Shaganappi. According to Alasdair's records there were 12 TS&G days with over 15cm of snow to contend with, significantly more than the Average of 5 per season. As a result, skiing conditions were excellent at Shaganappi most of the winter, and the area saw frequent high use. I noted on a number of occasions, full parking lots following large snow falls, and people using the facility well after dark and late into weekday evenings.

Key activities and accomplishments of 2017-2018 Calgary Ski Club TS&G activities at Shaganappi were as follows:

- **Pre-season:**
 - All trails marked
 - Hazardous / out of bounds areas roped off and appropriate trail marking and hazard signage erected
- **In season**
 - Approximately 7.5km of trails groomed, packed and trackset, + driving range training loop
 - 2 main parking lots maintained and cleared of snow
 - Coordinated installation and removal of temporary ATCO warming hut for member use
- **Post season**
 - Removal of all trail signage and markings
 - Installation of a new storage shed
 - Maintenance of grounds surrounding storage sheds
 - Ski-Doo rust removal and minor rehab

So, all in all, generally a very good season for TS&G activity at Shaganappi, however I mentioned at the outset, there may be some room for improvement.

- **Room for improvement**

- Most notably – Snow making didn't happen, even though arguably, last season, snow making wasn't needed and conditions were consistently very good.
- ATCO Trailer access/use was minimal - for security reasons, it couldn't be "left open for all" and there was no plan, or schedule or people for staffing/maintaining it so that it could be open for regular access and use by CSC members or the public.
- Safety – generally everything went well, with no injuries to people and no damages to property, equipment or the golf course, but there were 2 incidents where a skidoo operator was working alone at night, and the ski doo ran out of gas on the course. The operator had to walk back to the clubhouse area, alone, at night, and the skidoos were retrieved, fueled, started and returned to the CSC Shaganappi sheds, by CSC volunteers the next day.
- CSC Jackrabbit use of facility was minimal, with only 2 lessons planned at Shaganappi during the entire 10 lesson season. I've been told this was done mostly on account of the unpredictable nature of Calgary weather, and was due to the historically frequent lack of adequate snow at Shaganappi absent snowmaking activities.

Also noteworthy regarding Shaganappi XC operations, though somewhat beyond the control of CSC TS&G

- Vandalism at Shaganappi was frequent – with CSC ropes which mark out of bounds areas frequently cut during the ski season.
- Also, adherence to posted permitted trail use was widely ignored, and off-piste skiing / snowshoeing was a regular occurrence by Shaganappi users - generally by people seeking more undulating / interesting terrain, or better / deeper snow conditions.

Going forward into 2018 – 2019 ski season – Some suggestions.

- Snow making:
 - Alasdair has been in regular contact with expert professional snowmaking consultants – hope to have equipment and people in place so that a dedicated crew of snow makers can ensure reliable ski conditions at Shaganappi this season
- Atco Trailer:
 - Perhaps we could have a volunteer based schedule to regularly staff the ATCO trailer so that it can become inviting and made usable on a regular basis by CSC members, and the general public.
- Shaganappi as a CSC Jackrabbit home base
 - I hope with snowmaking in place we can have greater co-ordination between TS&G and the Jackrabbit lesson organizers, so that Shaganappi will serve as the home base for CSC Jackrabbit lessons and that TS&G volunteers can have the area prepared to meet JR coaches needs

**Calgary Ski Club
FY18/19 Budget**

	FY18/19 Budget
Memberships	11,000
Snow making grants	-
Ski Sale	85,000
Casino Revenue	67,000
Investment income	10,000
Non program revenue	173,000
Downhill: Total Revenue	36,720
XC: Total Revenue	15,000
Program (Jack Rabbits & Adults): Total Revenue	11,500
Program revenue	63,220
Total revenue	236,220
Downhill: Total Expenses	61,200
XC: Total Expenses (Including tracksetting)	30,000
Program (Jack Rabbits & Adults): Total Expenses	32,640
CSC Points Eamed	11,000
Program expenses	134,840
Snowmaking expenses	20,000
Social expenses	20,000
Website and Internet Expense	6,882
Salaries	50,000
Employment Expense	665
PR/Promotions Expense/Donations	500
Misc Council Expense	3,000
Club Memberships/Affiliations	2,028
Office Supplies Expense	1,632
Insurance Expense	10,564
Telephone Expense	1,572
Bank Charges	233
Paypal Fees	1,435
Credit Card Charges	296
Office Equipment/Software Rentals	89
Office & Storage Rent	6,000
Miscellaneous Expense	1,070
Investment Management Fees	8,741
Administrative Expenses	134,707
Total expenses	269,547
Surplus (Deficit)	(33,327)

CALGARY SKI CLUB

Financial Statements

For the Year Ended April 30, 2018

This document comprises the officially examined Financial Statements for the year ended April 30, 2018.

Comparative figures for the year ended April 30, 2017 are presented for ease of reference. These have not been examined by the Official Examiners for the year ended April 30, 2017.

Official Examiners' Report

We have examined the attached Financial Statements of the Calgary Ski Club as at April 30, 2018 which comprise a Summary Income Statement for the year then ended and a Balance Sheet at that date.

Management's Responsibility

Management is responsible for the preparation and fair presentation of these Financial Statements in accordance with good accounting practices, and for such internal controls as Management determines necessary to enable the preparation of Financial Statements that are free from material misstatement, whether due to fraud or error.

Official Examiners' Responsibility

Our responsibility is to express an opinion of these Financial Statements based on our review of the Statements and of the underlying books and other accounting records of the Calgary Ski Club.

Official examiners' Opinion

In our opinion these Financial Statements present fairly, in all material aspects, the financial position of the Calgary Ski Club at April 30, 2018, and the results of its operations for the year then ended.

The comparative numbers stated at April 30, 2017 and for the year then ended were not subject to review by us, and accordingly we express no opinion on them.

Official Examiners



Magaly Pereira Official
Examiner
Member, Calgary Ski Club



Management

Lynn Bowers
President, Calgary Ski Club



Richard Graham
Vice President, Calgary Ski Club



Katie Shea
Treasurer, Calgary Ski Club

Calgary Ski Club
Income Statement
Period Ending April 30, 2018

	2018	2017	2016
Program Revenue	48,013	62,093	47,806
Non-Program Revenue	178,550	204,859	119,371
Total Revenue	226,563	266,952	167,178
Program Expenses	207,230	127,165	87,346
Non-Program Expenses	75,511	63,899	63,639
Total Expense	293,720	198,546	161,550
Net Income	(67,157)	68,406	5,628

Calgary Ski Club
Balance Sheet
As at April 30, 2018

	2018	2017
Cash	149,656	282,095
Receivables	2,950	3,941
Short term investments	300,876	170,965
Other current assets	26,473	28,229
Total Current Assets	479,955	485,230
Long term investments	350,699	394,755
Total Assets	830,654	879,986
Accounts Payable	1,987	736
Net GST	-2,195	0
Other Liabilities	20,088	23,254
Total Current Liabilities	22,075	23,990
Long term liabilities	-	-
Total Liabilities	22,075	23,990
Building Fund:		
Opening Balance	517,101	441,163
Change in FV of investments	(29,988)	124,558
Transfer to Operations	(17,887)	(48,620)
Net Building Funds Available	469,225	517,101
Casino Fund:		
Opening Balance	17,865	46,941
Casino Receipts	68,461	-
Casino Withdrawals	(68,621)	(29,075)
Net Casino Funds Available	17,705	17,865
Snow making Fund:		
Opening Balance	127,340	142,851
Snow making Grant Receipts	20,000	-
Snow making Grant Withdraw als	(54,304)	(15,512)
Snow making Grant Funds Available	93,035	127,340
Operating Fund:		
Opening Balance	193,690	186,223
Current Earnings	(67,157)	68,406
Transfers from Other Funds	121,849	48,620
Operating Withdraw als	(19,769)	(109,558)
Operating Funds Available	228,613	193,690
Total Equity	808,579	855,996
Total Equity and Liabilities	830,654	879,986

Calgary Ski Club
Program Results
Period Ending April 30, 2018

	2018	2017
Extended Trips & Day Trips		
Revenue	31,013	35,883
Expenses	61,069	59,489
Net surplus (deficit)	<u>(30,056)</u>	<u>(23,606)</u>
Events*		
Revenue	14,050	14,468
Expenses	18,197	17,019
Net surplus (deficit)	<u>(4,147)</u>	<u>(2,552)</u>
Jackrabbits Program		
Revenue	-	7,640
Expenses	30,430	19,889
Net surplus (deficit)	<u>(30,430)</u>	<u>(12,249)</u>
Adult XC Lessons		
Revenue	3,043	2,633
Expenses	993	1,818
Net surplus (deficit)	<u>2,049</u>	<u>815</u>
Socials		
Revenue	(93)	1,470
Expenses	22,285	9,368
Net surplus (deficit)	<u>(22,378)</u>	<u>(7,898)</u>
Operations**		
Revenue	-	-
Expenses	74,255	19,582
Net surplus (deficit)	<u>(74,255)</u>	<u>(19,582)</u>
Overall Program Deficit	<u><u>(159,217)</u></u>	<u><u>(65,072)</u></u>

* Events includes the Lake Louise Loppet and Winterstart

** Operations includes tracksetting, snow making, training, and other direct expenses

Calgary Ski Club
Non-Program Results
Period Ending April 30, 2018

	2018	2017
Revenues		
New & Used Ski Sale Revenue	81,600	88,000
Miscellaneous Revenue	(314)	855
Grants / Donations	-	605
Casino Revenue Recognized	68,621	25,252
Marketing Merchandise Revenue	-	-
Membership Revenue	10,757	11,109
Change in the fair value of investments	17,887	79,038
Total Revenues	178,550	204,859
Expenses		
Marketing Merchandise Expense	-	-
CSC Points Earned	10,979	7,482
Website and Internet Expense	3,806	3,040
Newsletter Expense	-	615
Salaries	28,333	25,000
Employment Expense	651	629
PR/Promotions Expense/Donations	191	8,868
Misc. Council Expense	4,454	3,055
Club Memberships/Affiliations	1,989	1,474
Office Supplies Expense	1,600	1,240
Insurance Expense	10,357	10,201
Investment Management Fees	8,569	-
Telephone Expense	1,541	1,429
Bank Charges	229	423
PayPal Fees	1,407	1,799
Credit Card Commission Fees	51	1
Credit Card Charges	1,084	787
Office Equipment/Software Rentals	290	348
Office & Storage Rent	10,958	4,992
Total Expenses	86,490	71,381
Net surplus (deficit)	92,060	133,477

Ski Sale 2018 Report

The recent Sale is notable for the number of records broken. One was with the number of sales transactions per hour. Another was attendance at 9623. 70% of an inventory of ski gear worth nearly \$2 million was sold. Shrinkage (items unaccounted for at the end of the Sale) from goods from shops was low as usual but reduced from last year. We also had record booth income. Finally, our share of the Sale profits - which is 40% - will probably also be a record.

For 2017 & 2018 we've increased our Club's volunteer commitment to the Sale, and we need to do so to continue to receive 40% of the profits. Total volunteer hours committed by all 3 partners & some unaffiliated friends is just over 3700 hours but only 26% of those were CSC volunteered hours. How do we get closer to 40%?

We've tried to increase our contribution to the Sale by tripling the CSC Points we offer for each hour worked. We've offered draw prizes, spoken to members who have received benefits paid for with Ski Sale profits, benefits such as free bus transportation on weekend trips. The suppers organized to help make attendance at AGMs more worthwhile are paid for with our Sale profits.

It is acknowledged by our Sale partners that we pay for storage of Ski Sale equipment and pay our office administrator to take minutes of all the Ski Sale meetings. It has also been noted we've raised our commitment to management of the Ski Sale with new, effective leaders. If you have suggestions for raising further our volunteer commitment to the Sale, please let Council know.